

ANNUAL REPORT · 2016-17

GREAT FUTURES START HERE.



LUDLOW COMMUNITY CENTER
RANDALL BOYS & GIRLS CLUB



**Much can be found
inside our doors.**

91 Claudia's Way, Ludlow, MA 01056
413-583-2072 | 413-547-6382 Fax
www.ludlowbgc.org





Great Futures Start Here

Mission Statement

The Ludlow Community Center/Randall Boys & Girls Club is a community based not for profit, which provides youth and adult life enhancing programs. Our programs focus on promoting healthy lifestyles, academic success, and developing strong character and leadership skills.

Vision & Core Beliefs

We Pledge...

- To provide a safe and nurturing environment for opportunities to learn and grow.
- To offer quality programming and services to our community.
- To lead our programs by well trained, professional part time and full time staff members.
- To provide opportunities to help youth gain leadership skills.
- To being a good community partner by reaching out and collaborating with various town organizations and local businesses.
- To provide programs that are affordable and accessible.
- To provide leadership and innovative thinking from the Board in order to continue to move forward in a strategic direction.

We continuously strive to provide life enhancing programs to better the lives of both the youth and adults in our community. As we undergo this journey, we ask that you join us by stepping inside our doors. It is because of the continuous support and help of the town officials, members of the club, corporate sponsors, and community that we are able to keep our doors open. As we grow, we hope you'll grow with us. We look forward to serving the community for the next 65 years and with your help, great futures start here.

BOARD PRESIDENT'S MESSAGE



As I conclude my term as Chair of the Board of Directors, I can report the 2016-2017 year was another successful year for the Ludlow Community Center/Randall Boys and Girls Club. On behalf of the Board I would like to thank all of the supporters, fundraisers, staff, directors and friends of the Club that are such a necessary part of our mission of providing life impacting programs for both children and adults.

The past year saw plenty of challenges, highlights, departures, additions and improvements, but most of all it was another year of making a difference in the day to day life of so many of our friends and neighbors.

By virtue of a combination of income sources, including fundraising and charitable donations, we were again able to meet our financial obligations and balance our budget. The Club continued to operate all core programs at or near capacity, while still continuing the many event specific community programs that have become synonymous with the Boys and Girls Club.

I can report the Club also was recognized by its peers at the Annual National Conference by receiving a prestigious award in the marketing and communications category for the implementation of our recent marketing and branding campaign. The Club also saw the completion of the renovated splash pad made possible by a fundraising campaign sponsored by Balise Motor Sales. We also had our most successful Fall Fest and Auction thanks to the efforts of so many volunteers, supporters and our staff.

All of the Club success over the last year would not have been possible without the steady leadership of our CEO and President Jenn Aldworth and her management team. The Board sincerely appreciates all of the hard work and dedication received from the entire Club staff. While we did say good bye to some longtime friends who we thank for their years of service we look forward to working with the very talented team we now have in place. The Board also welcomed the addition of new Board members Darlene Mark and Diana Roy who immediately made a significant contribution to the work of the Board.

I would also like to thank our executive team and the rest of the Board members. The year could not have been a success without the very capable assistance of our executive team of Carolyn Muzzi and Mark Germain, and our incoming Board President Phil Goncalves, along with the rest of the Board Members.

Finally, I would especially like to thank our donors who provide the financial support that allows us to continue our mission. From the many small dollar donors to our corporate sponsors we can't say thank you enough. We count on all of these supporters to keep us going and growing and without them we would be unable to offer the resources and opportunities the Club provides to our children, seniors and all of the members of our community.

Sincerely,

A handwritten signature in black ink, appearing to read 'Phil Goncalves'. The signature is stylized and written in cursive.

Board President

PRESIDENT & CEO's MESSAGE

Building A Lifetime of Character



Boys & Girls Clubs of America has a rich tradition of developing good character in youth. More than just a place to drop off one's children, the Club is a nurturing place where children can thrive and grow into productive, caring, responsible citizens.

Growing up often means needing to step out of your comfort zone. Every day, staff work with kids to achieve their goals; whether by helping them conquer their fear of reading aloud in school, mastering a new swim stroke, or learning ways to combat peer pressure.

Through social, athletic, and academic activities, each day I see kids developing their capacity for compassion and trust. Because of their engagement at the Club, I see children feeling connected to not only their peers, but to their teachers, families, and the greater community. By learning about citizenship and making contributions at the Club, young people develop pride in their community and understand the importance of civic responsibility.

Of course, character-building doesn't end in childhood. As adults, we regularly encounter situations that test our patience, fortitude, and strength. As adults, it gets harder to challenge ourselves to step out of our comfort zones. Seeing the kids each day working with staff to achieve their goals, seeing the members who use the Club's facilities to maintain their strength and independence, reminds me how important it is to open myself to trying new things.

At a recent staff retreat, I challenged myself to try the Club's new ropes course! I was not as quick nor as graceful as some of our younger staff members, that's for sure, but I participated and did my best; feeling encouraged by my co-workers the whole way through. Having leaders emulate these qualities to the next generation of kids is so important. I am proud to work with staff who are such excellent role models for our kids.

Building character doesn't come easily. It comes from challenging oneself and seeing the opportunity to grow in every situation. It comes from inspiring youth to be engaged, while recognizing their contributions. By striving to better ourselves each day, challenge ourselves to be kinder, more patient with ourselves, to take better care of our bodies, hearts, and minds, that is how the Club is shaping the next generation of leaders and citizens. Great futures truly do start here. Thank you for participating in our vision!

Sincerely,

Handwritten signature of Jennifer Aldworth

Jennifer Aldworth
President & CEO

2017 YOUTH OF THE YEAR



Brooke Chisholm receives her award with MA State Representative Thomas Petrolati.

Brooke is a senior at Ludlow High School and has been a member of the Club since 2006. Over the years, Brooke has participated in the Club's Sea Lions swim team and has attended many of the Club's community events like the Rag Shag parades and Father-Daughter dances. Brooke currently works as a lifeguard and swim instructor at the Club, where she has an excellent rapport with people of all ages, from young children to senior citizens. She also volunteers as a race timer for the Club's Fun Ways to Run program. She is kind, hard-working, and believes in changing the world one kind gesture at a time.

Brooke is an exceptional role model on many fronts. Academically, she has taken the initiative to enroll in more

challenging classes and works hard to maintain excellent grades. As a member of Ludlow High School's swim, cross country, softball, and track and field teams, Brooke has demonstrated her leadership abilities by personally motivating her teammates and is the Captain of both her swim and cross country teams. Brooke is also a member of several organizations at school, serving as a mentor to lower classmen, a delegate on the Regional Student Advisory Committee, a member of Student Council, and the President of Best Buddies, a group that works with students with special needs.

Brooke also believes in giving back to the community. She is an active volunteer in the Student Ambassador Program at Baystate Medical Center and participates in the Teen Mini Medical School there.

"The best part of working at the Club is being able to help others grow up in a safe and fun environment. Without being a member of the Club, I wouldn't have gained all of the important life skills you need in life; leadership, teamwork, social skills, and loyalty towards something that means so much to me."
– Brooke Chisholm

Board of Directors

Anthony Forzano
Todd Gazda
Mark Germain
Phil Goncalves
Atty. Michael Gove
William Mahoney
Darlene Mark
Atty. Richard Maynard
Kelli McKenney
Carolyn Muzzi
Karen Nogueira
Mel O'Leary
Darlene Rae
Carol Rodrigues
Diana Roy
Susan Teixeira

Board Emeriti

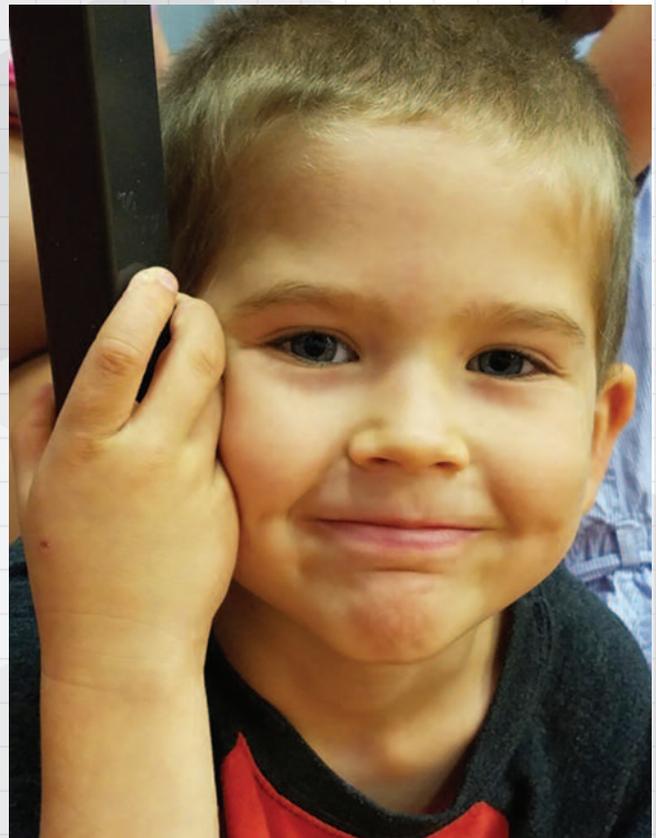
Joan Burkot
Agostino Calheno
Robert H. Carnevale
Terri Colelli
Beverly Dinelle
Karen Randall
Karen Sheehan
John Vomero

Honorary Board Members

John DeBarge
Joseph Gallo
Maria Gomes
Brian Lees
Rep. Thomas Petrolati
Matthew Pszeniczny
Brian Randall

Professional Staff

Jennifer Aldworth, President & CEO
Brielle Engelbrecht, Aquatic Director
Barbara Glanville, Preschool Director
Sarah Goodwin, Unit Director
Traci Heath, Special Events Coordinator
Amy Impagnatiello, Preschool Teacher
Cristina Jardine, Development Associate
Allison Krusiewicz, Business Office Assistant
Katie Mitus, Director of Program Development
Matt Thompson, Interim Athletic Director
Lori Navarro, Preschool Lead Teacher
David Ritchie, Building Maintenance Supervisor
Alexandra Roman, Preschool Teacher
Lucas Rosa, Fitness Director
Sheri Santos, School Age Childcare Director
Savannah Stathis, Preschool Teacher
Maryann Swift, Director of Finance
Erin Thibault, Preschool Lead Teacher
Colleen Tryba, Preschool Lead Teacher
Martha Walters, Grant Writer



CHARACTER & CITIZENSHIP



Good Character and Citizenship is one of three priority areas identified as a part of Boys & Girls Clubs of America's Great Futures Initiative. By implementing programs that promote and demonstrate good character and citizenship we are teaching our members to treat each other with respect and kindness, demonstrate civility, serve others at the Club and in their community, and understand their rights and responsibilities as productive citizens. Good character and citizenship is an ongoing message in all of our programs however, we have several programs specifically designed to promote good moral character and citizenship. Examples of programs that foster good character and citizenship are:

- Torch Club
- Youth of The Month
- Youth of the Year
- NetSmartz
- Junior Leader Program



HEALTHY LIFESTYLES



Living a Healthy Lifestyle is another priority area identified as a part of Boys & Girls Clubs of America's Great Futures Initiative. By providing programs that encourage healthy living, members are engaging in daily physical activity, making healthy nutrition choices, employing good resistance and decision-making skills, and refraining from participating in risky behaviors. We offer a variety of programming to members of all ages, 6 months through Senior Citizens. Examples of healthy lifestyle programs are:

- Swim lessons
- Swim team
- Basketball (youth & adult)
- Pickle Ball
- Group Exercise Classes
- StartSmart (basketball, baseball, soccer)
- Volleyball
- Flag Football
- Personal Training
- Fun Ways to Run
- Track & Field



ACADEMIC SUCCESS



Academic Success is the third of three priority areas identified as a part of Boys & Girls Clubs of America's Great Futures Initiative. The Ludlow Community Center/Randall Boys & Girls Club is committed to implementing programs that promote Academic Success. By providing these high quality and enriching programs we will assist our members in developing essential reading, writing, math, science, and technology skills that will help them to be successful students, on track for graduation, ready for a post secondary education, and a 21st century career. Examples of Academic Success programs conducted over the past year are:



- **Preschool Program**
- **Homework Room – Power Hour**
- **Reading Club**
- **Summer Tutoring Program**
- **Clay Tech**
- **Robo Tech**
- **MyFuture.net**
- **Before & After School Programs**
- **Baird Middle School After School Program**
- **Summer Camp**
- **Writers Workshop**

OUR COMMUNITY



The Ludlow Community Center/Randall Boys & Girls Club provides several low to no cost family events to the community. These events give families the opportunity to spend quality time together, be active, have fun, and interact with other members of the community. Some examples of these events are:

- Father & Daughter Dance
- Family Game Day
- Mother & Son Picnic
- Easter Egg Hunt
- Day for Kids
- Halloween Carnival
- Breakfast with Santa
- Slide into Summer Safety



2017 MARKETING & COMMUNICATIONS AWARD WINNER



Club President & CEO Jenn Aldworth with Jim Clark, President of Boys & Girls Club of America after receiving the MAC Award

In May of 2017, the Ludlow Community Center/Randall Boys & Girls Club received Boys & Girls Clubs of America's (BGCA's) prestigious Marketing & Communications (MAC) Award during the organization's 111th Annual National Conference in Dallas. The Club was selected out of thousands of applicants across the country for implementing the best marketing strategy for advertising. This is the first time the Club has received national recognition for marketing and communication efforts.

Specifically, the Club was recognized for creating the "Open the Door, Take the Tour" marketing campaign. The campaign centered around creating materials that highlighted the youth that we serve on a daily basis, showing the Club's impact on children and families.

The Club worked these new marketing materials and powerful mission-driven videos into the Club's Annual Auction and Fall Fest events, as well as other electronic and printed materials, the website, and social media.

The Club is grateful for the support and partnership of many people and entities who made this award possible:

- Envision Marketing Group
- Off the Tusk
- Ludlow Cable Access
- Board of Directors
- Marketing & Communications Committee
- Annual Auction Committee
- Fall Fest Committee

SPLASH PARK RENOVATION



In January of 2017, Balise Motor Sales agreed to partner with the Ludlow Community Center/ Randall Boys & Girls Club to help renovate the Club's Splash Park. The Splash Park, originally built in 2011, was showing signs of wear. Two of the water elements no longer functioned and the pea stone surrounding the concrete base was proving to be problematic. Kids would complain that the stones were uncomfortable to walk on and loose stones would end up strewn across the park and in the grassy perimeter.

The Club launched a campaign during the month of February to try to raise \$5,000 from the community, with the understanding that Balise Motor Sales would donate \$2 for every \$1 raised, up to \$10,000.

The community rallied behind the cause! Club members, alumni, parents and the general public all stepped up to help us reach our goal. Even the children pitched in and donated coins to help "get rid of the rocks!" We raised over \$21,000 for the project in just 28 days.

In addition to financial support, the Club received an incredible amount of in-kind support for the project. Special thanks to Baltazar Contractors, Inc. and Meredith-Springfield Associates, Inc. for donating their time and expertise in the renovation.

On June 15, the Club hosted a Grand Reopening Ceremony for the new, rock-free Splash Park. In attendance were project donors, board members, Amy Roberts, Director of Human Resources from Balise Motor Sales, State Representative Thomas Petrolati, Selectman Derek DeBarge, and – of course – the kids. Watching and listening to the children run around the renovated Splash Park was the perfect reminder of why this project is so important to the Club and to our community. Thank you to everyone who helped make it possible.



CONTRIBUTORS IMPACT 2016-17

Over \$30,000

MA State Alliance of Boys & Girls Club
United Way of Pioneer Valley

\$10,000 - \$29,999

Balise Motor Sales
Chicopee Savings Bank
Charitable Foundation
Community Foundation
of Western Massachusetts
Irene E. and George A. Davis Foundation

\$5,000 - \$9,999

Advanced Drainage Systems, Inc.
Charles H. Hall Foundation US Trust
Bank of America
Francis J. Feeney, DMD MDS
Hub International
Meredith-Springfield Associates, Inc.
Charles & Lynda Milroy
Pioneer Valley Financial Group, LLC
Randall's Farm & Greenhouse
United Bank Foundation -
Massachusetts

\$1,000 - \$4,999

Agnes M. Lindsay Trust
Arbella Insurance Group
Arrow Security
Berkshire Bank Foundation
Bill's Tire & Trailer Service
Country Bank
Atty. Michael S. Gove
Hulmes Transportation Services, LTD.
Ideal Insurance Agency
Ann Irvine
KeyBank Foundation
Ludlow Construction Company
Ludlow Fire Department Social Club
Ludlow Heating & Cooling, Inc.
Ludlow Pediatrics
Ludlow Rotary
Luso Federal Credit Union
Manganaro Home Builders
MMWECO
Carolyn A. Muzzi
Richard & Joanne Navin
New England Mutiny

Ninety-Nine Restaurant
Northern Tree Service, Inc.
Rick and Debbie Paixao
Pioneer Valley Hotel Group-Holiday Inn
Express
Poppi's Pizzeria
Carol Rodrigues
Smith & Wesson
Soccer City Sports Center
TD Bank Foundation
Teddy Bear Pools & Spas
Villa Rose Restaurant & Lounge

\$500 - \$999

Jennifer Aldworth
Terry & Michele Axtmann
Baltazar Contractors, Inc.
Alex D. Chaplin
Terri & Greg Colelli
Compari's Ristorante
D.F. Plumbing & Mechanical
Contractors, Inc.
Davide Nascimento Memorial Fund
Anthony & Jana Forzano
Todd Gazda
Maria P. Goncalves
H. L. Dempsey Copiers
Horizon Beverage Group
Michael & Elinor Kelliher
Legacy Fire Protection
Peter Letendre
Ludlow Youth Soccer Association
Atty. Richard H. Maynard
Mulberry Law Group
Nutmeg Container Corporation
Teresa Petit de Mange
Colleen Ryan
Michael & Vicki Tarby
Susan Teixeira
The Ludlow Lions Club

\$250 - \$499

Batista Landscaping
Baystate Blasting, Inc.
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Big Y Employee Community Campaign
Compass Restoration Services, LLC
Atty. John DaCruz
Derek & Glenda DeBarge

Derek S. Gariepy & Company
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Independent Financial Services
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Kapinos-Mazur Funeral Home
Keystone Commons
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Ludlow Funeral Home
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Mass Mutual Matching Gift
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New England Fat Loss
Karen Nogueira
Mel & Joyce O'Leary
Joanne Ollson
Ondrick Natural Earth
Lorri Ostrowski
Jennifer Pacheco
Diana Peltier
Al & Monica Perez
Joseph & Rosa Pio
Darlene Rae
Elsie Randall
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Earl & Diana Roy
Tony Sanches
Susan E. Santos
SAS Comfort Shoes
Jane Savoia
Sweet Lu La Roe Wardrobe
Maryann Swift
The Gomes Agency
Jennifer Wright

\$100 - \$249

Dean Adam
Emily Albelice
Laurence & Dolores Auffrey
John & Clara Barlow
Bell & Hudson Insurance Agency, Inc.
John & Ana Bettencourt
Stephen & Amy Boyer
James & Jill Byrne

Thank You!

Thank you to all of the generous contributors who have given back in some way to the Boys & Girls Club. This report reflects contributions made from 9/1/16-8/31/17. Every effort has been made to ensure the accuracy of this list. If you have been listed incorrectly, please contact the Club so we can update our records.

CONTRIBUTORS IMPACT 2016-17

Frank Campolo, III.
Ann Condon
John & Sandra Conkey
Kevin & Mary Crowley
Donald & Janice Daubmann
Sergio Dias
Beverly Dinelle
Jack Drawec
Cindy Duda
Zach Ellison
Carl & Irene Ersing
Lina Fernandes
Speros & Nadine Frangules
Derek & Jennifer Gariepy
Barbara Glanville
Maria C. Goncalves
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Michelle Gregoire
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Kathy Houle
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Linda Lambert
Wade E. Lamberton
Ronnie & Marguerite Lamontagne
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Isabel Martins
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Kelli McKenney
Katie Mitus
Amanda Nacsin
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Michael & Mary Paquette
Barbara Perry
State Representative Thomas Petrolati
Laura & Bill Rooney
Valdemar & Yvonne Santos

Audrey Stanley
State Farm Companies Foundation
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Ronald & Alexandra Szarlan
Keith & Cristina Tatlock
Beth & Joe Teixeira
Carlos & Adelina Teixeira
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Rachel E. Tierney
Carl & Donna Tyburski
John & Lisa Vomero
Edna White

Up to \$99

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Mary Zanetti
Jose Zavala

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IN-KIND GIVING



Berkshire Bank Foundation
Augie & Paula Calheno & Family
Robert & Sandra Carnevale
John & Penny DeBarge
Anthony & Jana Forzano
Phil & Penny Goncalves
Sandra J. Kane
John & Denise Manganaro
Cynthia R. Manganaro
James & Sarah Moriarty
Barbara F. Randall
Brian & Evelyn Randall
Karen Sheehan
Edward Sokolowski
The Ziencina Family-Mitchell, Helen and Gary



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IN MEMORY OF

Lucien Aube
Julius Lott
Joanne Lyons
June Parker
Susan Pease
Barbara Ricardi
Aurelia Sousa

IN HONOR OF

Susan Teixeira
Paul Tereso

PROGRAM, EQUIPMENT & IN-KIND GIVING

Advanced Drainage Systems, Inc.
Jennifer Aldworth
Anibal & Carla Alves
American Ballroom Dance Center
American Hockey League
American Pest Solutions
AMF Chicopee Lanes
Balise Motor Sales
Baltazar Contractors, Inc.
Banas Concrete Service
Bay State Elevator Co.
Maureen Beauregard
Beckie Bragga Photography
Bertucci's Italian Restaurant

Thank You!

PROGRAM, EQUIPMENT & IN-KIND GIVING

Big Y Foods, Inc.
Bill's Tire & Trailer Service
Blue Water Sushi
Bob's Discount Furniture
Boston Duck Tours
Boston Red Sox
Bursting Studios
Carmon Cleaners
Catamount Ski Area
Centered On Wellness
Century Limousine Service
Chicopee Eyecare
Chicopee Provision
Christmas Tree Shops, Inc.
Cinemark
Close Caption Specialist
Cluett's Appliances
CMD Technology
Coldwell Banker
Come E Cala-Te Restaurant
Compari's Ristorante
Country Bank
Crestview Country Club
Custom Woodturning
Atty. John DaCruz
Da Vinci Salon
DJ Donnie C
Dunroamin Country Club
East Mountain Country Club
Eastfield Mall
Ecotarium
Edible Arrangements

Eric Carle Museum of Picture Book Art
Esteem Skin Care LLC
Europa Black Rock Bar & Grill
Exit Seven Players
Expressions Salon
Francis J. Feeney, DMD, MDS
Fenway Golf, Inc.
Freedom Credit Union
Friendly's Ice Cream
G & G Construction Co., Inc.
George Simons & Son
Gifts From The Sea
GMH Fence Company
Estelle Gomulka
Phil & Penny Goncalves
Gregory's
Eric Gulbrandsen
Gung Ho
Hampden County Sheriff's Dept.
Hannous Jewelers
Happy Nails
Traci Heath
Historic Deerfield Museum
Hobbs Brook Management LLC
Hu Ke Lau Restaurant
Hub International
Hulmes Transportation
Hy-Line Cruises
Ideal Insurance Agency
Interskate 91
International Disc Jockeys
Iron Duke Brewing

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PROGRAM, EQUIPMENT & IN-KIND GIVING

J. Polep
Bill & Betty Jaciow
K.E.C. Party Rentals of East Longmeadow
Krazy Jake's
Jeff & Kelly Laing
Lake Compounce Theme Park
LCTV
Legacy Fire Protection
Lions Club
Look Park
Los Angeles Kings
Lowe's
Ludlow Country Club (Salt N' Pepper Associates)
Ludlow Elementary PTO
Ludlow Fire Department Social Club
Ludlow Funeral Home
Ludlow Rotary
Ludlow Youth Soccer Association
Lupa Zoo
Mad Science of Western New England
Magic Moments
Mainely Drafts
Mandarin Wilbraham
Manganaro Home Builders
Marcou Jewelers
Isabel Martins
Mary Kay Cosmetics
Max Finkelstein, Inc.
Wholesale Distributor Good Year
Steve McDaniel, DDS
Linda McKinney
Meredith-Springfield Associates, Inc.

Michael's Limousine & Transportation Service
Michael's Party Rentals
Mohegan Sun
Mosquito Shield
NEPM - New England Promotional Marketing
New England Appraisal
New England Patriots Charitable Foundation
Ninety Nine Restaurant
Noonan Energy Corporation
Off The Tusk
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Orchards Golf Club
Oscar's Pizza Restaurant
Our Town Variety & Liquors
Painting With A Twist
Park Lodge Hotel Group
Paws-A-Tively Selectable
PEP Boys
Peter Pan Bus Lines, Inc.
Pioneer Valley Financial Group, LLC
Pioneer Valley Hotel Group - Holiday Inn Express
Pop N' Kork
Pride
Primavera Café Restaurant
Provincetown Ghost Tours
Darlene Rae
Randall's Farm & Greenhouse
Ray Haluch, Inc.
Realtor Association of Pioneer Valley
Red Caravel Antiques
Reminder Publications
Renaissance Advisory Service LLC

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Thank You!

PROGRAM, EQUIPMENT & IN-KIND GIVING



Rick's Auto Body
Robert Charles Photography
Earl & Diana Roy
Salon J
Sheri Santos
Sayegh Jewelers
Smith & Wesson
So Cool Gifts & Accessories
Starbucks Coffee
Ronald & Deborah Stephenson
Jean Stokowski
Subway of Ludlow
Sweet Lu La Roe Wardrobe
TD Bank Foundation
Teddy Bear Pools & Spas
Susan Teixeira
The Art of Stephanie Perez
The Preservation Society Of Newport County
The Scented Garden Gift Shop
Theme Cakes By Joelene
Thirty-One Gifts
Treehouse Brewing
Tri-City Valley Cats
Carl & Donna Tyburski
USS Constitution Museum
Villa Rose Restaurant & Lounge
Vivint Solar
Walt Disney World Co.
Marty Walters
Westfield Wave
Wilbraham Flowers
York's Wild Kingdom & Amusement Park

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2016 TREASURER'S REPORT



It is my pleasure to present the 2016 Treasurer's Report for the Ludlow Community Center/Randall Boys & Girls Club. I am proud to be part of such a great organization in our Town that offers exceptional resources for youth, adults and seniors.

Our independent auditor, Downey, Sweeney, Fitzgerald CO., P.C., had concluded, for the year ending December 31, 2016, that the financial statements were in accordance with the governing bodies. If you are interested in getting a closer look at the audited financial statements or Form 990 and Form PC please contact myself or the Club's president to schedule an appointment.

Total assets have remained relatively consistent from 2015 to 2016, while liabilities have decreased by approximately \$20,000. The change in net assets (surplus) for the year was \$22,278. This surplus allows us to pay down our liabilities and reinvest in our staff and programs.

Total support and revenue of the Club was down approximately \$50,000 in 2016. For the year, program revenue increased by \$58,000 while community support and fundraising were down \$108,000 due to a one time bequest that was received in 2015. While membership dues declined \$12,000 childcare program fees increased \$56,000. Our programs continue to have good enrollment and we do our best to provide low cost quality programs. We encourage new memberships so that we can share our Club with more and more families in the community.

Each year we work from a balanced budget while we challenge our staff and board to think of creative ways to increase our services. Your continued support allows us to offer new and improved programs and services while maintaining low cost child and adult programs. We are always open to the ideas of our community and welcome and suggestions and comments.

The following pages are excerpts from our 2016 Audit and include the Independent Auditor's report, Statement of Financial Position and Statement of Activities and Changes in Net Assets.

Thank you for all that you do for your community and please feel free to reach out if you have thoughts or suggestions to help our Club be the best possible resource for our children, adults and citizens of our community.

Respectfully,

A handwritten signature in black ink, appearing to read 'Mark A. Germain'. The signature is fluid and cursive.

Mark A. Germain
Treasurer
Ludlow Community Center/Randall Boys & Girls Club

INDEPENDENT AUDITOR'S REPORT

DOWNEY, SWEENEY, FITZGERALD & CO., P.C.

CERTIFIED
PUBLIC
ACCOUNTANTS



GARY G. FITZGERALD, CPA
KATHERINE A. LIPPMAN, CPA
KEITH H. PURCELL, CPA

ROBERT T. CROWLEY, CPA
EDWARD J. FITZGERALD, CPA
PAUL A. PENNA, CPA

To the Board of Directors
Ludlow Boys and Girls Club, Inc.
Ludlow, Massachusetts

We have audited the accompanying financial statements of Ludlow Boys and Girls Club, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Ludlow Boys and Girls Club, Inc. as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

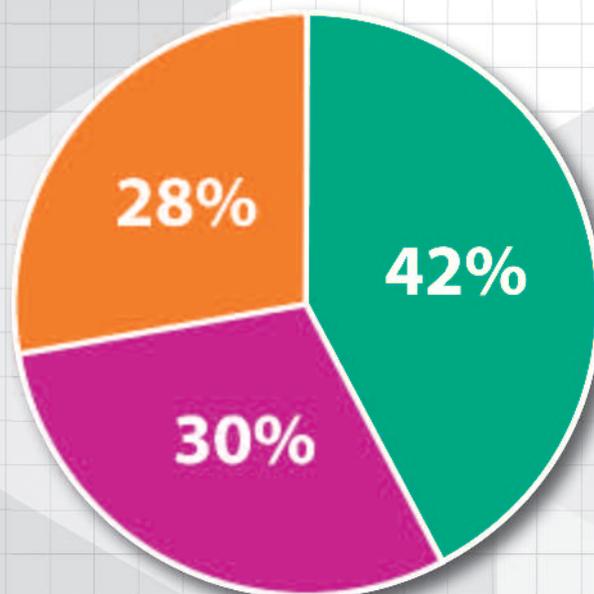
Downey, Sweeney, Fitzgerald & Co., P.C.

April 24, 2017

Assets

\$612,912

- Current Assets
- Property & Equipment
- Other Assets



CURRENT ASSETS

Cash and cash equivalents (Note 2)	\$210,898
Accounts receivable (Note 2)	\$13,607
Unconditional promises to give, current portion (Notes 2 & 4)	\$22,261
Prepaid expenses	\$8,494
Total Current Assets	\$255,260

PROPERTY & EQUIPMENT

Property & equipment, net	\$183,658
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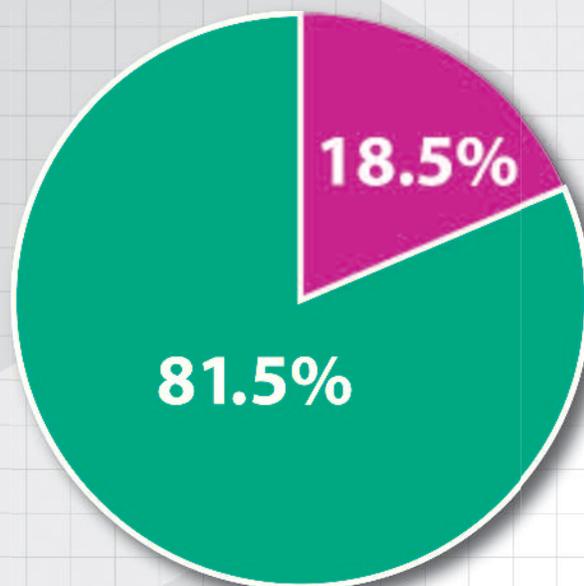
OTHER ASSETS

Unconditional promises to give, long-term portion (Notes 2 & 4)	\$4,062
Investments (Notes 2 & 6)	\$169,932
Total Other Assets	\$173,994
Total Assets	\$612,912

Liabilities & Net Assets

\$612,912

- Current Liabilities
- Net Assets



CURRENT LIABILITIES

Accounts payable	
Accrued expenses (Note 7)	\$28,133
Deferred revenue (Note 8)	\$61,023
Deferred compensation, current portion (Note 9)	\$24,202
Total Current Liabilities	\$113,358

LONG-TERM LIABILITIES

Deferred compensation, long-term portion (Note 8)	0
Total Liabilities	\$113,358

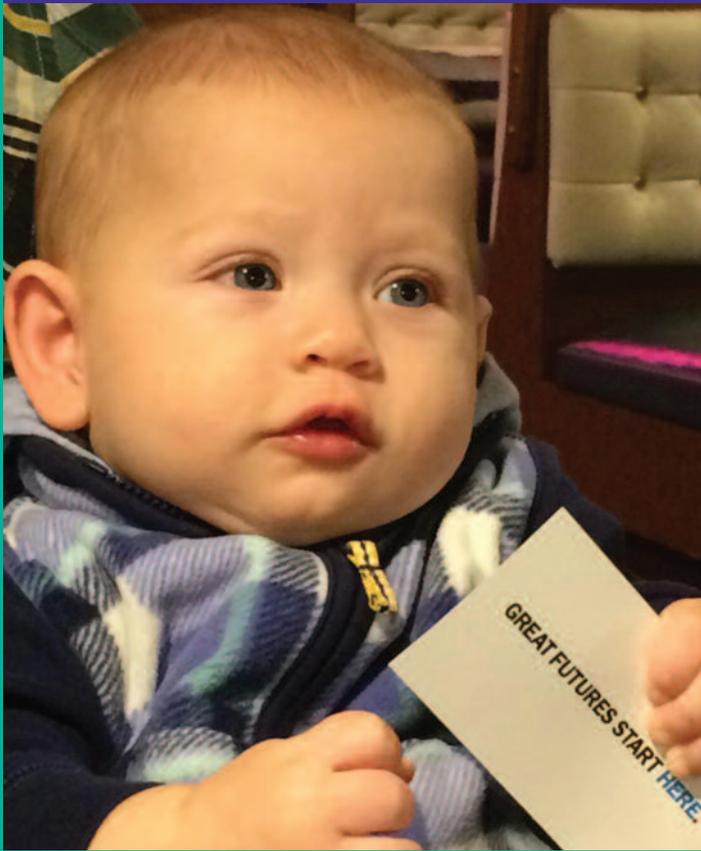
NET ASSETS

Unrestricted	
Undesignated	\$442,113
Designated for unemployment coverage	\$18,884
Temporarily restricted (Note 12)	\$38,557
Total Net Assets	\$499,554
Total Liabilities & Net Assets	\$612,912

Activities & Changes in Net Assets for Year End 12.31.16

SUPPORT & REVENUE	Unrestricted	Temporarily Unrestricted	Total
Childcare programs	\$1,118,370		\$1,118,370
Donated rent-Ludlow (Note 13)	\$680,000		\$680,000
Support	\$102,072	\$139,175	\$241,247
Membership dues	\$108,822		\$108,822
Fundraising	\$130,757	\$2,950	\$133,707
Program Fees	\$72,210		\$72,210
Aquatics	\$33,523		\$33,523
Sales & Services	\$12,161		\$12,161
Investment income (loss), net (Note 6)	\$12,621		\$12,621
Miscellaneous income	\$997		\$997
Releases from restrictions	\$150,533	(150,533)	
Total Support and Revenue	\$2,422,066	(8,408)	\$2,413,658
EXPENSES			
Program services	\$2,047,824		\$2,047,824
General & Administrative	\$202,999		\$202,999
Fundraising Expenses	\$140,557		\$140,557
Total Expenses	\$2,391,380		\$2,391,380
Change in Net Assets	\$30,686	(8,408)	\$22,278
Net Assets, beginning of year	\$430,311	\$46,965	\$477,276
Net Assets, end of year	\$460,997	\$38,557	\$499,554

To review the audited financial statement in its entirety,
please contact the President & CEO at (413) 583-2072.



**LUDLOW COMMUNITY CENTER
RANDALL BOYS & GIRLS CLUB**

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www.ludlowbgc.org